

FRANKLIN COUNTY

REPLY TO:
BOARD OF COUNTY COMMISSIONERS
33 MARKET STREET, SUITE 203
APALACHICOLA, FL 32320
(850) 653-8861, EXT. 100
(850) 653-4795 FAX



REPLY TO:
PLANNING & BUILDING DEPARTMENT
34 FORBES STREET, SUITE 1
APALACHICOLA, FL 32320
(850) 653-9783
(850) 653-9799 FAX

NOTICE OF INTENT TO AWARD

Project: County Hangar Roof Upgrades

Bid Opened Date: February 4th, 2025

Bidder's Name: U.S. Coating Specialists, LLC

Bidder's Address: 7410 US Highway 1, Suite 402, Port St. Lucie, FL 34952

To Bidder: You are notified that at the February 18th, 2025, public meeting, the Franklin County Board of County Commissioners has accepted the recommendation to award and has authorized the issuance of this notice of intent to award to U.S. Coating Specialists, LLC.


Ricky D. Jones, Chairman, Dated

RICKY D. JONES
DISTRICT ONE

CHERYL K. SANDERS
DISTRICT TWO

ANTHONY CROOM, JR.
DISTRICT THREE

OTTICE D. AMISON
DISTRICT FOUR

JESSICA WARD
DISTRICT FIVE



320 Bayshore Drive, Suite A
Niceville, Florida 32578
Phone: (850) 678-0050
Fax: (850) 678-0040
www.avconinc.com

February 13, 2025

Mr. Michael Morón
County Coordinator
Franklin County Board of County Commissioners
34 Forbes Street
Apalachicola, Florida 32320

**Reference: Tabulation of Bids and Recommendation of Award
County Hangar Roof Upgrades
Apalachicola Regional Airport, Franklin County, Florida**

Dear Mr. Morón:

On Tuesday, February 4, 2025, at 9:00 a.m. local time, bids were opened at the regularly scheduled Franklin County Board of County Commissioners meeting for the County Hangar Roof Upgrades project at the Apalachicola Regional Airport. Two (2) bids were received, and a tabulation of the bids is enclosed herein as **Attachment A** for your reference. The respective bid amounts are summarized as follows:

	Base Bid	Additive Alternate No. 1
U.S. Coating Specialists, LLC	\$30,571.00	\$76,522.00
Engineers Estimate	\$42,000.00	\$83,000.00
Holley Development Corporation	\$57,111.00	\$105,740.00

We have reviewed the scope of work with U.S. Coating Specialists, LLC (U.S. Coating) and have confirmed their understanding of the project. U.S. Coating has provided similar roofing services at Piper Aircraft, Inc. and L&S Bait Company within the last three years. U.S. Coating specializes in roofing and building upgrades and appears to meet the contractor qualification requirements in the Instructions to Bidders.

The County has available \$355,570.00 in state funds for construction. Based on this funding, it appears the County can award the Base Bid (\$30,571.00) and Additive Alternate No. 1 (\$76,522.00) for a total of \$107,093.00. After this award, there is \$248,477 still available in the FDOT grant that could be applied to other hangar roof improvements at the airport contingent upon FDOT approval. We will work with the FDOT and request approval to award additional roof improvement projects with this funding.

The bid amount submitted by U.S. Coating is approximately 14% below the engineer's estimate, but we discussed the scope in detail with the contractor and they understand the County's expectations.

Mr. Michael Morón
February 13, 2025
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Notwithstanding the County's final review of the complete project documents and legal review of bid forms, we recommend the County award the Base Bid and Additive Alternates 1 for County Hangar Roof Upgrades project to U.S. Coating Specialists, LLC. at the bid amount of \$107,093.00 subject to concurrence by the FDOT.

We stand ready to assist the County in the implementation of this important project based on your determination of the desirability of the award at this time. Should you have any questions or require additional information, please do not hesitate to contact us at your convenience.

Sincerely,

AVCON, INC.

A handwritten signature in black ink that reads "John Collins". The signature is written in a cursive, flowing style.

John Collins, P.E.
Associate Vice President

Enclosures as identified above

BID TABULATION : ATTACHMENT A
 COUNTY HANGAR ROOF UPGRADES
 APALACHICOLA REGIONAL AIRPORT
 BIDS OPENED: FEBRUARY 4, 2025

ITEM NUMBER	BID ITEM	ITEM DESCRIPTION	UNIT	QUANTITY	ENGINEER'S ESTIMATE		U.S. COATING SPECIALISTS, LLC		HOLLEY DEVELOPMENT CORPORATION	
					UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
BASE BID - FBO OFFICES ROOF UPGRADES										
1	101-1	MOBILIZATION	LS	1	\$ 5,000.00	\$ 5,000.00	\$ 1,500.00	\$ 1,500.00	\$ 5,711.00	\$ 5,711.00
2	102-1	MAINTENANCE OF TRAFFIC	LS	1	\$ 2,000.00	\$ 2,000.00	\$ 2,250.00	\$ 2,250.00	\$ 2,500.00	\$ 2,500.00
3	74113-1	DEMOLITION	LS	1	\$ 5,000.00	\$ 5,000.00	\$ 3,900.00	\$ 3,900.00	\$ 20,000.00	\$ 20,000.00
4	74113-2	NEW STANDING SEAM METAL ROOF UPGRADES	LS	1	\$ 30,000.00	\$ 30,000.00	\$ 22,921.00	\$ 22,921.00	\$ 28,900.00	\$ 28,900.00
					Total:	\$ 42,000.00		\$ 30,571.00		\$ 57,111.00
ADDITIVE ALTERNATE NO. 1 - SOUTH BUILDING ROOF UPGRADES										
1	101-1	MOBILIZATION	LS	1	\$ 5,000.00	\$ 5,000.00	\$ 2,500.00	\$ 2,500.00	\$ 10,574.00	\$ 10,574.00
2	102-1	MAINTENANCE OF TRAFFIC	LS	1	\$ 3,000.00	\$ 3,000.00	\$ 4,500.00	\$ 4,500.00	\$ 2,500.00	\$ 2,500.00
3	74113-1	DEMOLITION	LS	1	\$ 15,000.00	\$ 15,000.00	\$ 12,725.00	\$ 12,725.00	\$ 40,000.00	\$ 40,000.00
4	74113-2	NEW STANDING SEAM METAL ROOF UPGRADES	LS	1	\$ 60,000.00	\$ 60,000.00	\$ 56,797.00	\$ 56,797.00	\$ 52,668.00	\$ 52,668.00
					Total:	\$ 83,000.00		\$ 76,522.00		\$ 105,740.00
					Grand Total:	\$ 125,000.00		\$ 107,093.00		\$ 162,851.00